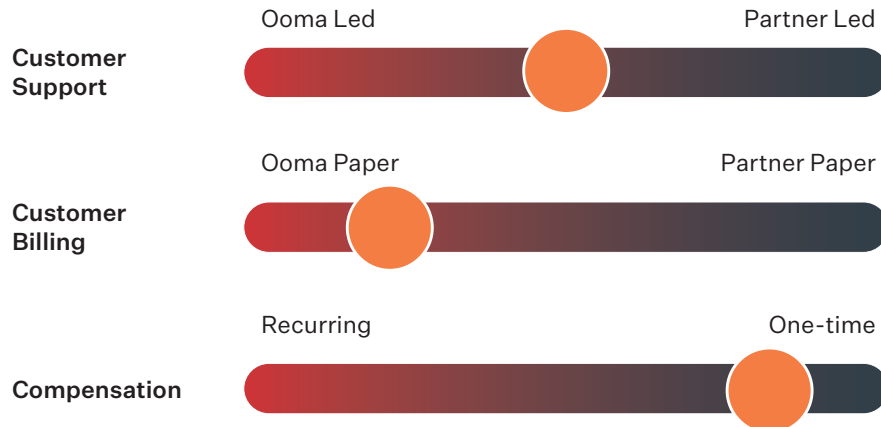# Ooma®

Channel Partner Program

Your customers.
Your business.
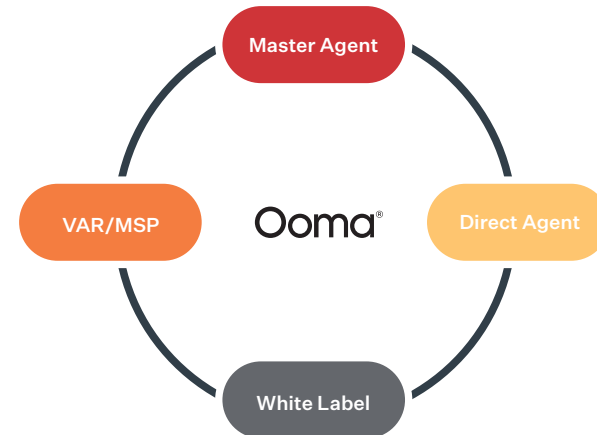Your program.

- Industry Competitive Commissions
- Eyebrow-raising SPIFs
- Quick and Efficient Payout Process

Tailor-fit the program based on your preference.

Customer Support

Ooma Led — Partner Led

Customer Billing

Ooma Paper — Partner Paper

Compensation

Recurring — One-time

We understand that each partner has a strategy unique to their business objectives so we work to understand your needs and ensure we do all we can to customize the program to you.

We align with all partner models, or perhaps a blend of several.

Master Agent

VAR/MSP

Ooma®

Direct Agent

White Label

Ooma is well versed in the many different models and so we take great care to keep our pulse on the Channel in order to make your experience an easy and positive one.

Business Phone Services for any customer.

Ooma® Office

- All Inclusive Feature Set
- Small and Medium Business
- True Plug-and-Play
- Out of the Box Solution
- No Contracts. Ever.

Ooma® Enterprise

- Sophisticated Communications
- Tailored Integrations
- Compliance
- Call Center
- Connectivity

Ooma gets
In the trenches
with you!

- Dedicated Sales Support
- Partner Training and Enablement
- Marketing Collateral and Campaigns
- Nationwide Coverage by Industry Veterans

Hear it straight from our partners and their customers.

"Ooma makes me feel they are with me as a stakeholder in the project," said Greg Miller, director of IT for Compass Health Systems. "With my previous provider, I'd have to submit a ticket and wait for hours before it was even assigned to a technician, no matter the severity of the problem. Ooma is providing a personal and close relationship where I'm not stuck on hold when I need to get my business back up and running."

– Telefonetica

https://www.telefonetica.com/

A technology and telecommunications advisory firm in Coral Gables, Florida, assisted Compass Health in specifying the project requirements and selecting Ooma Enterprise.

"I'm an agnostic technology matchmaker, picking the best solutions for my clients. The Ooma team deeply impressed me with both their expertise and their willingness to get to work in creating a custom solution to meet the precise needs of Compass Health."
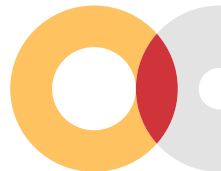
– Rudy Martinez

CEO of Telefonetica

BUSINESS CHOICE
PC PCMAG.COM
Winner
8 Years Running

Selected by the readers of PCMag as the #1 VoIP Provider 8 years running.